



PRESS RELEASE
(For immediate release)

OPEN-E INTRODUCES ISCSI TARGET SOFTWARE

Open-E introduces two new iSCSI software solutions

Tuesday, June 28, 2005 – Open-E GmbH, the software developer in Network Attached Storage (NAS) provisioning pre-installed software that combines advanced storage management with cost-effective systems, today announced that the company is broadening her product line and introducing a complete new line of Open-E iSCSI products for building cost-effective, high performing iSCSI Target systems.

The Open-E iSCSI software is the perfect solution for multi-workstation facilities that need significantly more I/O throughput, but do not have the resources for a Fibre Channel SAN. The Open-E iSCSI software makes SANs (Storage Area Networks) available to small- and medium-size businesses by using inexpensive Ethernet adapters and switches to transfer data.

iSCSI is especially appealing since it enables low-cost solutions that provide rapid and efficient transport of block-level I/O data, where simplicity, flexibility, and price/performance are critical IT decision factors. "The availability of affordable infrastructure components like the 1Gbit-Ethernet cards, makes iSCSI an emerging storage protocol for the next years," says Kristof Franek, Managing Director of Open-E.

Franek: "By introducing the Open-E iSCSI SOHO, SMB and Enterprise software, Open-E is again the technology provider reducing risk and Total Cost of Ownership (TCO) for customers as they extend their existing storage capacity. Open-E wants to address customer needs in the low to high end of the server, storage and networking markets with pre-installed storage software solutions."

The key benefit of Open-E iSCSI software is that it enables multiple Windows, Linux, Unix and OS X workstations to store the data on an iSCSI network without the overhead of protocols like SMB, FTP or AppleTalk. This enables clients to use the native file system of their operating system instead.

Open-E iSCSI makes it easy for administrators to control and manage storage resources and clients' volume mounts. Through an authentication mechanism, administrators can easily change and delegate access to volume sets or individual volumes to the specified client.

The Open-E iSCSI SOHO and Open-E iSCSI SMB are available immediately. The Enterprise version will be released in July. System builder, who are interested in testing the Open-E iSCSI software, can register them selves for the Open-E Partner Program on www.open-e.com/partner.

About Open-E GmbH

Open-E GmbH, based in Puchheim, near Munich in Germany, is provider of storage software, which offers system builders the opportunity to build high performance storage solutions. Open-E products require no specialized expertise to install, and are fully interoperable with leading operating systems and iSCSI initiators. It increases available storage for a small investment and makes the backup and the restore processes more efficient. Open-E is a

member of the Storage Networking Industry Association (SNIA) and sells through a worldwide distribution of partners, who have established themselves as the leaders in the storage and networking market. For more information about Open-E and its products, please visit the company's website at www.open-e.com

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Pictures of the Open-E products can be downloaded from:

<ftp://marketing.open-e.com/>

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